



Disaster Business Loan Application

Monthly Sales Figures

Quick Notes

This review of the Disaster Business Loan Application – Monthly Sales Figures Form - will allow your business to better understand how this application should be completed for maximum efficiency.

The Monthly Sales Figures Form should reflect the historic monthly gross revenue that your business collected during the last three years of operation, if applicable, and the current year-to-date. The business will also provide an estimate for any current month and project out the balance of the year especially if there will be a substantial change in the business operation in comparison with historic revenue.

Please complete the Monthly Sales Figures Form in the following manner:

The information identified on the paper application or the online application will be asking for the historic monthly revenue over the last three years, if applicable, and the current year to date. When all monthly revenue is entered onto the paper application or online application it will give the SBA processor an idea of the business’ repayment ability for the SBA Disaster Loan over the last thirty-six months and subsequently support the amount of the disaster loan offered by the agency. The letter “e” denoted an estimate of monthly revenue.

MONTHLY SALES FIGURES				
Month	Fiscal Year 2017	Fiscal Year 2018	Fiscal Year 2019	Current year to date 2020
January	80,000	130,000	150,000	180,000
February	90,000	140,000	160,000	175,000
March	100,000	150,000	170,000	120,000
April	75,000	125,000	145,000	-
May	50,000	100,000	120,000	-
June	150,000	200,000	220,000	-
July	250,000	300,000	320,000	-
August	375,000	425,000	445,000	-
September	175,000	225,000	245,000	-
October	200,000	250,000	270,000	-
November	150,000	200,000	220,000	-
December	185,000	235,000	255,000	-
Total	1,880,000	2,480,000	2,720,000	475,000